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## Invitation for Workshop

3 messages

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Anuja Zanzad <officer@siib.ac.in>

Sat, Jul 9, 2022 at 4:11 PM

To: govil86@gmail.com

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>

Dear Govil

### Greetings!

We are happy to invite you to SIIB for a workshop for the batch 2021-23 on **"Skill Set required for Consulting role"** and would request you to accept the invitation. The session can be of 1.5 hours followed by a Q & A session.

Please find below the available slots. OR you may let us know your availability for any weekend. We will try to accommodate, if possible.

16th July	11:00 AM-1:00 PM
23rd July	11:00 AM-1:00 PM
30th July	11:00 AM-1:00 PM

Upon your confirmation, a student POC will coordinate with you and share the meeting link.

Regards

Anuja Zanzad  
Officer - Corporate Relations and Placement Cell  
Symbiosis Institute of International Business (SIIB)  
a: Hinjewadi, Pune - 411 057, Maharashtra  
p: 020 - 22944450 m: 88881 58481   
w: [www.siib.ac.in](http://www.siib.ac.in) e: [placements@siib.ac.in](mailto:placements@siib.ac.in), [officer@siib.ac.in](mailto:officer@siib.ac.in),



---

**Govil Aggarwal** <govil86@gmail.com>

Mon, Jul 11, 2022 at 3:35 PM

To: Anuja Zanzad <officer@siib.ac.in>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>

Dear Anuja

Thanks for your email and the opportunity to conduct a workshop for the students.

I am confirming my availability for Saturday, 16th July. I am flexible with the timings, so will be open to any slots as your convenience.

Do let me know if you need any other information from my end.

Regards

Govil

[Quoted text hidden]

---

**Govil Aggarwal** <govil86@gmail.com>

Mon, Jul 11, 2022 at 5:02 PM

To: Anuja Zanzad <officer@siib.ac.in>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>

Dear Anuja

As discussed, please find attached the copy of my PAN Card and cancelled cheque for your reference.

Regards

Govil

[Quoted text hidden]

## 2 attachments

**Cancelled Cheque.jpeg**

873K

**Govil PAN (2) (1).JPG**

704K

## **Workshop on Skill Set required for Consulting Role**

**Speaker's Name & Designation: Mr. Govil Aggarwal, Associate Director, Michael Page**

**Attendees- Batch 2021-23**

**Microsoft Teams Platform | July 16, 2022 | 10:00 am – 11:00 pm | Participants- 200+**

On 16th July 2022, the batch of 2021-23 attended a session by Mr. Govil Aggarwal, Associate Director, Michael Page on the 'Skill Sets required for Consulting Role.' Mr. Govil Aggarwal initiated his presentation with a small introduction about himself and walked us through his journey, from SIIB Pune to Deloitte and, ultimately, Michael Page. He spoke about the various opportunities in the consulting sector. He focused on the criticality of learning, knowing one's limitations, and having ambition and patience as parameters of success.

Mr. Aggarwal talked the attendees through the dos and don'ts of the corporate world. He emphasised learning and implementing the core consulting concepts through the initial years of one's career and mentioned the industry's expectations and reality. Mr. Aggarwal spoke of branding oneself by knowing one's strengths, upskilling, learning from mistakes, collaborating, and embracing changes. Key traits required for a consulting role, including having a goal and learning from peers, were discussed.

The session was followed by an interactive Q&A session where the different questions were answered related to consulting.

### **Feedback:**

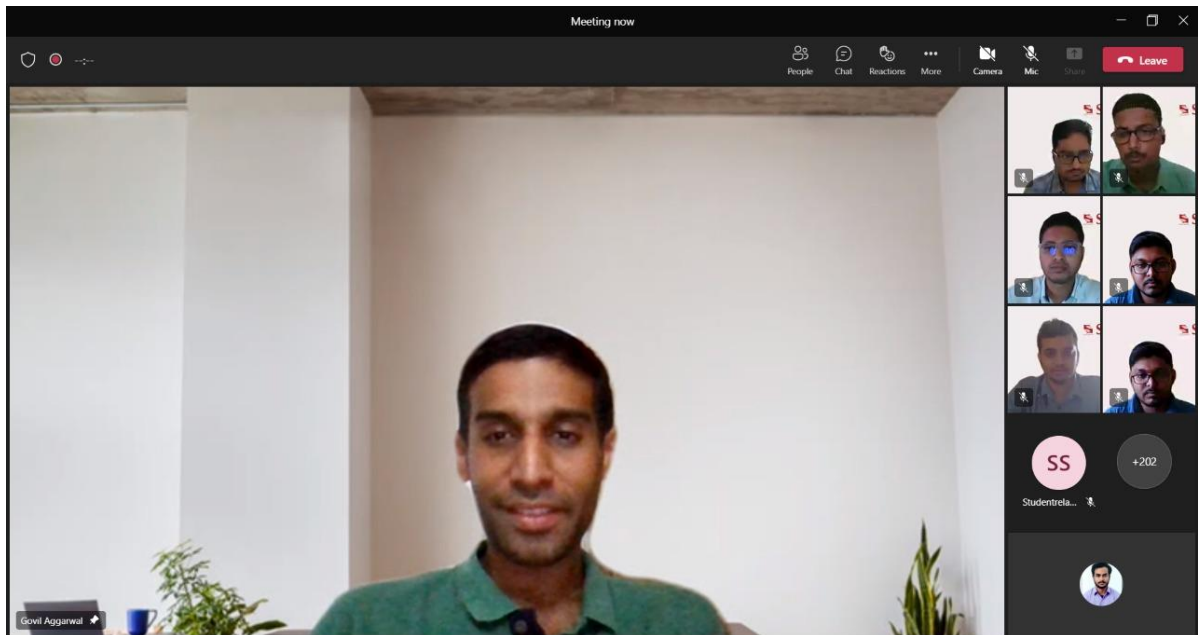
"As an alum, Mr. Govil Aggarwal very candidly shared his experience from SIIB to Michael Page. It was inspiring to hear him share insights into the consulting world."

- Pranav Raja (MBA-IB)

"Mr. Aggarwal set realistic expectations of the consulting sector and how to mould one's skillset according to the requirements."






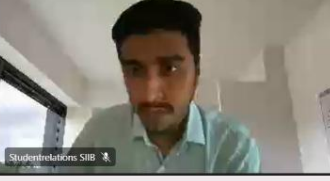



- Soumi Mondal (MBA-AB)

**Pictures:**



Meeting now

People Chat Reactions More Camera Mic Share Leave

 <p>Gauri Aggarwal</p>	 <p>Charanay Knage</p>	 <p>Dharen Patil</p>
 <p>Rajagopal Nair</p>	 <p>Anshuman Barik</p>	 <p>Studentrekulobro SIIB</p>
 <p>Sneha 1</p>	 <p>Prabhavit Sanyam</p>	 <p>Souhardya Chatterjee</p>

SK AW  
Sanket Kuhl... Aiemee...

AS AG  
Abhishek Si... Akshita Gour

SE DB  
ShubhamS... Debadiya B...

SB  
Sourashis Bl... Amit Sitara

US +156  
Utkarsh Sinha

## ***Art of Sales Negotiation Workshop***

***Speaker's Name & Designation: Mr. Himanshu Awasthi; Director, Prajeev Farm Solutions***

***Attendees- Agri-Business Batch 2021-23***

***Microsoft Teams Platform | July 16,2022 | 11: 15 am – 1:15 pm | Participants- 50+***

### **Synopsis:**

On 16th July 2021, the batch of MBA - AB 2021-23 attended a workshop by Mr. Himanshu Awasthi, Director, Prajeev Farm Solutions. The topic for the session was "Art of Sales Negotiation."

Mr. Himanshu initiated the session with a fundamental question "Is Negotiation only related to sales?" "No" is the answer from the audience; he appreciated the fact and said that negotiation is not only related to sales but is involved in all parts of life. He mentioned three qualities of being a good negotiator, 'patience,' 'good listening,' and 'having an open mind.' Saying the Holy Triangle of Sales, Mr. Awasthi talked about the balance to be maintained in the same, i.e. "Order the product," "Satisfaction post use of the Product or Service," and "Payment as per Terms." If there is a mismatch in any of the factors, the negotiation goes down. He highlighted several principles one needs to follow in life to be successful at negotiation, i.e. "keeping biases out," "Understanding the interest of the interested parties", and "Valuing options and not jumping to conclusions". Mr. Awasthi also gave some real-life problems to solve, enabling students to integrate the theory into application.

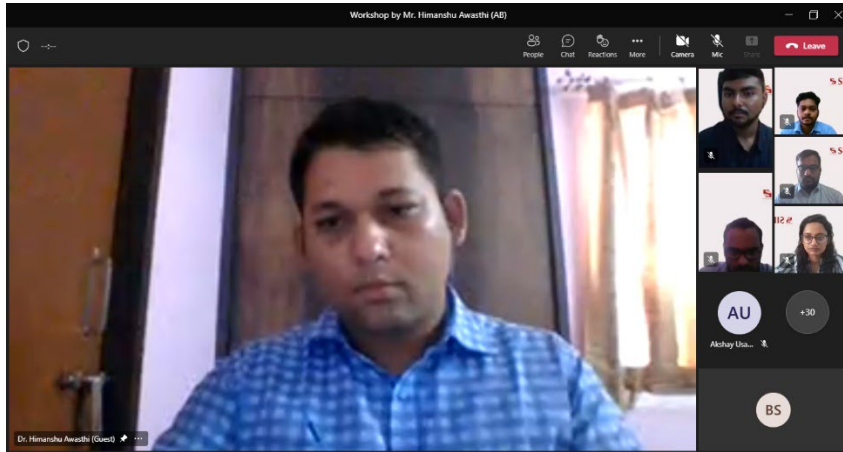
The session concluded with an intriguing round of questions and answers.

### **Feedback:**

- 1) "The session was informative and gave an insightful understanding of correlating the real-world negotiations with the theory."  
Bhavya Shree MBA AB Batch 2021-23
- 2) "The session went smooth, and I learned some excellent insights on negotiation. We are looking forward to more such sessions."  
Suraj Datta, MBA AB 2021-23

**Overall Feedback:** The session was very informative and gave an insight into how sales are not just about selling the product but also about understanding the needs and values of the customer. Amongst this, it highlighted the importance of negotiation in sales.

**Picture:s**



## *Atlas Copco Webinar*

*Webinar |February, 18 2023| 10:00-11:00 AM*

*Batch 2022-24 | Participants- 100+*

*Panelists' Name & Designation: Mr. Anil Dave (Business Line Manager, Atlas Copco)*

The Students of International Business, Marketing, and MBA Agri Business batch of 2022–2024 attended a webinar by *Mr. Anil Dave* on 18th February 2023 conducted by Symbiosis Institute of International Business.

*Mr. Anil Dave* commenced the session by discussing Atlas Copco, India, established in the 1960s. Atlas Copco has state-of-the-art processing facilities in Pune and Chakan; they have strived to give their clients solutions to improve productivity and accomplish manufacturing goals. Also, he introduced the students to a worldwide engineering competency center for compressors operated by Atlas Copco based in Pune.

Further in the session, he addressed the necessity of sales management, the function of the sales manager, and classified sales management into Industrial Products and Consumer Products. The session went on to explain the difference between sales and marketing and the five phases of the sales process: sales structure, channel management, and people management.

Also, to assess the student's comprehension, *Mr. Anil Dave* asked several questions from the topics he covered and concluded the webinar by addressing the queries.

### **Key Takeaways-**

The session was insightful and an excellent opportunity to understand sales and its classification deeply.

*-Bhavya Shah, MBA-AB (22-24)*

Excellent opportunity to learn about the sales process steps, structure, and channel management.

*-Shreya Anand, MBA-IB (Marketing) (22-24)*

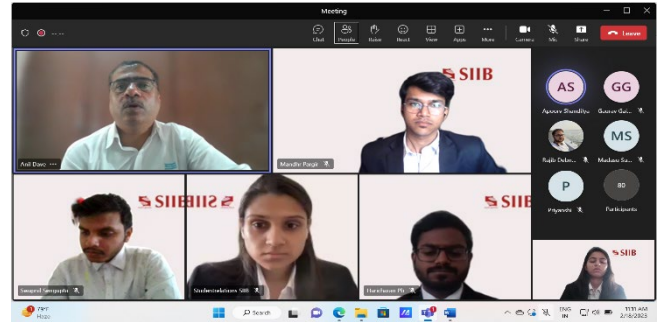


## Channel Management

- Direct Sales
- Indirect sales (Distributors, Dealers, Business Partners)
- OEM
- Digital sales



Slide explaining about Channel Management from the Webinar



Students actively listening to the insights provided by the speaker **Mr. Anil Dave**

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## Invitation for Workshop

5 messages

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**Anuja Zanzad** <officer@siib.ac.in>

Tue, Jul 19, 2022 at 2:56 PM

To: Yatin Sonkusare <yatinsonkusare@gmail.com>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Mr. Yatin

### Greetings!

We are happy to invite you to SIIB for a workshop for the batch 2021-23 on "**CV Building & LinkedIn Profiling**" and would request you to accept this invitation.

Please find below the schedule.

**Date-** 23rd July, 22 (Saturday)

**Time-** 11:15 AM- 1:15PM

**Venue-** SIIB Auditorium

Upon your confirmation, a student POC will coordinate with you.

Regards

Anuja Zanzad

Officer - Corporate Relations and Placement Cell

Symbiosis Institute of International Business (SIIB)

a: Hinjewadi, Pune - 411 057, Maharashtra

p: 020 - 22944450 m: 88881 58481 

w: [www.siib.ac.in](http://www.siib.ac.in) e: [placements@siib.ac.in](mailto:placements@siib.ac.in), [officer@siib.ac.in](mailto:officer@siib.ac.in),



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**Yatin Sonkusare** <yatinsonkusare@gmail.com>

Wed, Jul 20, 2022 at 9:14 AM

To: Anuja Zanzad <officer@siib.ac.in>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Good Morning Ma'am...

I confirm for the said workshop...

[Quoted text hidden]

---

**Anuja Zanzad** <officer@siib.ac.in>

Wed, Jul 20, 2022 at 9:38 AM

To: Yatin Sonkusare <yatinsonkusare@gmail.com>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, SANJANA DHAMANDE <sanjana.dhamande2021@siib.ac.in>

Thanks for the confirmation. [@SANJANA DHAMANDE](#) will coordinate with you further.

[Quoted text hidden]

[Quoted text hidden]

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**SIIB: Placements** <placements@siib.ac.in>

Fri, Jul 22, 2022 at  
7:21 PM

To: Anuja Zanzad <officer@siib.ac.in>

Cc: Yatin Sonkusare <yatinsonkusare@gmail.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, SANJANA DHAMANDE <sanjana.dhamande2021@siib.ac.in>

Dear Yatin Sir,

**Greetings!**

As discussed on the call, Please find attached the CVs for your reference.

For any queries, feel free to contact the undersigned.

**Regards,**

**Sanjana Dhamande, 7507330065**

**Corporate Relations and Placement Cell**


**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

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**11 attachments**

-  **Smriti Parashar\_AB.pdf**  
241K
-  **Sanket Kuhikar\_CV - Finance.pdf**  
116K
-  **Pranali Kamble\_CV - HR.pdf**  
175K
-  **Amit Sitaria\_CV - HR.pdf**  
199K
-  **Neha Kabra\_SCM.pdf**  
213K
-  **Ankit Aich\_CV - Marketing.pdf**  
325K
-  **Shruti Mehta\_CV - Finance.pdf**  
143K
-  **SiddhantMurkudkar\_CV\_HR.pdf**  
230K
-  **RajagopalanNair\_CV\_E&E.pdf**  
261K
-  **Kunal Gaurav\_CV\_AB.pdf**  
161K
-  **Souhardya Chatterjee\_CV\_E&E.pdf**  
213K

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**SIIB: Placements** <placements@siib.ac.in>

Sat, Jul 23, 2022 at  
10:42 AM

To: Yatin Sonkusare <yatinsonkusare@gmail.com>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, SANJANA DHAMANDE <sanjana.dhamande2021@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Yatin Sir,

**Greetings!**

As per our discussion, Please find attached CVs (**Specialization-wise segregated with Word Documents**) for your reference.

For any queries, feel free to contact the undersigned.

**Regards,**

**Sanjana Dhamande, 7507330065**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

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**CV for Screening.zip**

2797K

# Workshop by Mr. Yatin Sonkusare

## *CV Building & LinkedIn Profiling*

**Speaker's Name & Designation: Mr. Yatin Sonkusare; Delivery Manager, Yatra**

**Attendees: Batch 2021-23**

**SIIB Auditorium | July 23rd, 2022 | 11:15 PM – 1:15 PM | Participants – 200+**

### **Synopsis:**

On 23rd July 2022, the batch of 2021-23 attended a workshop by Mr. Yatin Sonkusare, Delivery Manager at Yatra. The topic for the session was “CV Building and LinkedIn Profiling.”

Mr. Yatin Sonkusare started the workshop by showing the attendees an example of a CV and any key observations that were made. He explained how to make the CV impactful. He explained how and why resumes and CVs were different. Mr. Sonkusare showed the audience formats for CVs for other sectors. Next, he dived deep into the details of resumes and CVs. He suggested ways of tailoring CVs for different job roles & profiles. Mr. Sonkusare mentioned how CVs are like a storefront, a form of marketing oneself to the corporate world. Explaining the contents of a resume, he started focusing on the skill section, distinguishing between the hard and soft skills.

For the LinkedIn profile, Mr. Sonkusare emphasised keywords used, classification of the profile, and use of professional photographs. He suggested using an impactful banner to inform the audience about oneself. Usage of a headline elaborating on the position and extracurricular activities is an attractive feature to be used on one's LinkedIn profile. Mr. Sonkusare suggested matching one's resume with the LinkedIn profile and shared tips such as sending a personalised note for a connection request. Lastly, he explained the dos and don'ts for a LinkedIn profile.

The workshop ended with a live CV-building session where Mr. Yatin Sonkusare reviewed the students' CVs from each specialisation and program. He shared the various pointers to improve students' CVs to a more professional level.

### **Feedback:**

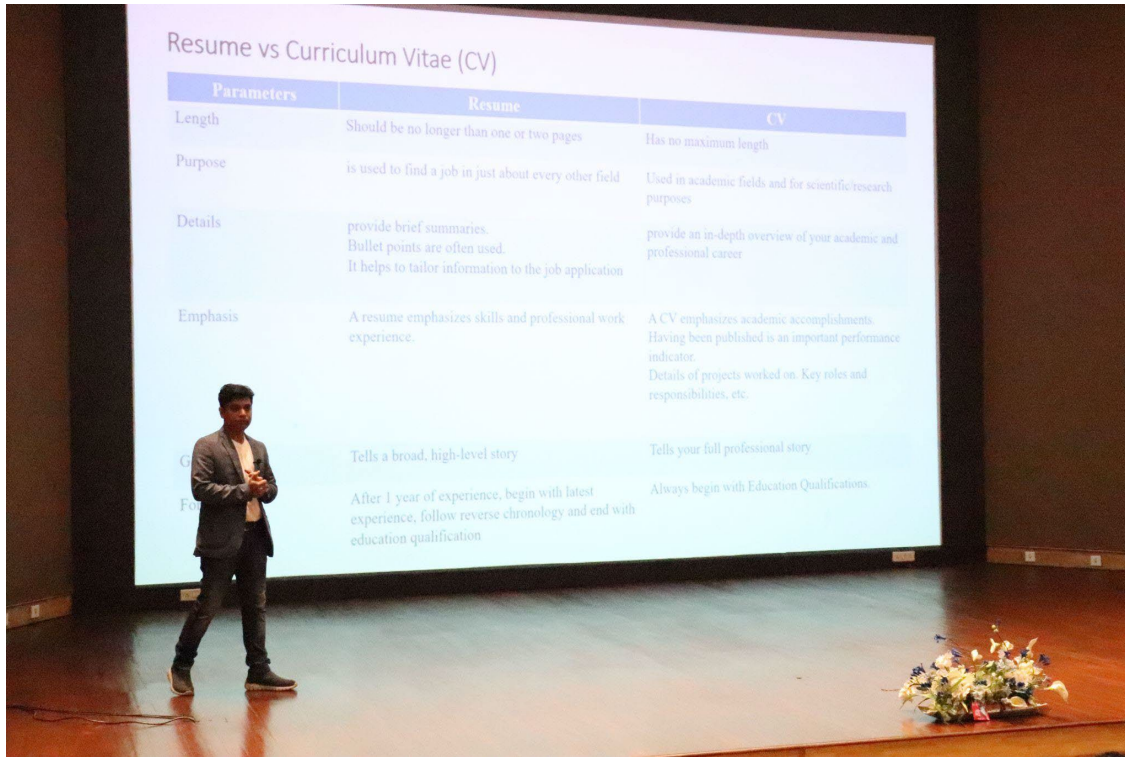
“The session was very informative as our CVs and LinkedIn profiles are key to attracting corporate attention”.

– Pranali Kamble (MBA-IB)

“The live CV screening was insightful as we gained a lot of input on how to present our CVs in a better way.”

- Gaurang Deshpande (MBA-EE)

**Photos:**









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## Invitation for Workshop

2 messages

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**Anuja Zanzad** <officer@siib.ac.in>

Sat, Jul 9, 2022 at 4:16 PM

To: vivekkhatri <vivekkhatri@ymail.com>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>

Dear Vivek

### Greetings!

We are happy to invite you to SIIB for a workshop for the Finance batch 2021-23 on **"Fintech Future"** and would request you to accept the invitation. The session can be of 1.5 hours followed by a Q & A session.

Please find below the available slots. OR you may let us know your availability for any weekend. We will try to accommodate, if possible.

16th July	11:00 AM-1:00 PM
17th July	2:00 PM-4:00 PM
24th July	2:00 AM-4:00 PM

Upon your confirmation, a student POC will coordinate with you. We will be more than happy to have you on campus for the session.

Regards

**Anuja Zanzad**

Officer - Corporate Relations and Placement Cell

Symbiosis Institute of International Business (SIIB)

a: Hinjewadi, Pune - 411 057, Maharashtra

p: 020 - 22944450 m: 88881 58481 

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**Vivek Khatri** <[vivekxhatri@gmail.com](mailto:vivekxhatri@gmail.com)>

Sat, Jul 9, 2022 at 9:30 PM

Reply-To: Vivek Khatri <[vivekxhatri@gmail.com](mailto:vivekxhatri@gmail.com)>

To: [officer@siib.ac.in](mailto:officer@siib.ac.in)

Cc: "Dr. Asmita Chitnis" <[director@siib.ac.in](mailto:director@siib.ac.in)>, Roshni Pardeshi <[assistant.placement@siib.ac.in](mailto:assistant.placement@siib.ac.in)>, PlacementSIIB Pune <[placements@siib.ac.in](mailto:placements@siib.ac.in)>

Saturday 16th July 11 am works fine for me.

[Sent from Yahoo Mail on Android](#)

[Quoted text hidden]

## Workshop: Future of Fintech

### Future of Fintech

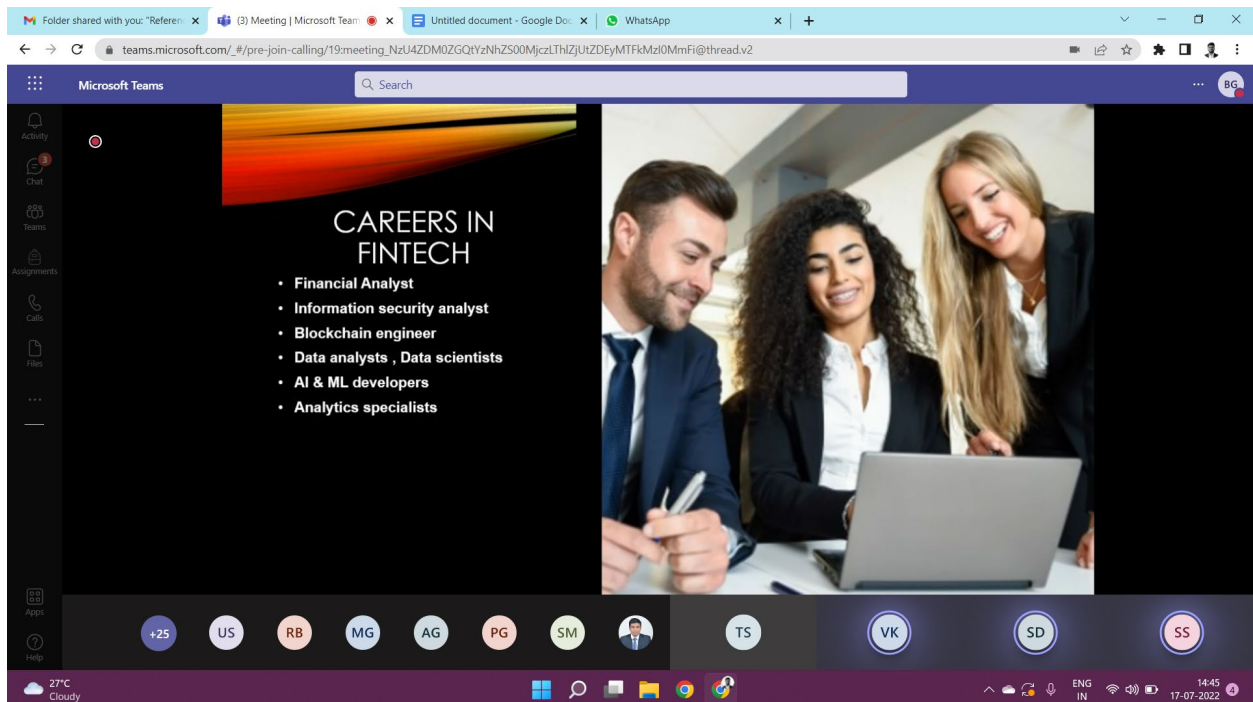
Attendees: IB Finance 2021-23

**Online | July 17th, 2022 | 2:00PM - 4:00 PM | Participants - 40**

### Synopsis

Mr Vivek Khatri started the workshop by introducing himself and briefly introducing the FinTech Industry. Mr Vivek continued the session by stating some key trends in the Fintech Industry like Digital Banking, Blockchain, Cybersecurity, Analytics, Programming, and most importantly, AI&ML, and how these trends will affect the industry positively. Mr. Vivek furthered the session with innovations driving business and consumer experience in the Fintech Industry, including developing QR codes, Near Field Communication Cards, Video KYC, AePS, and instant 24/7 settlements. The speaker also discussed various career opportunities in the Fintech Industry - Financial Analysts, Information Security Analyst, Blockchain Engineers and many more. The session resumed with a discussion on Indian Fintech Unicorns, namely Zerodha, and Groww. The session concluded with a question-and-answer round.

### Pictures:



Folder shared with you: "Referen" x (3) Meeting | Microsoft Team x Untitled document - Google Do x +

teams.microsoft.com/\_#/pre-join-calling/19:meeting\_NzU4ZDM0ZGQ1YzNhZS00Mjc2LThiZjU1ZDEyMTFkMzI0MmFi@thread.v2

Microsoft Teams Search BG

Activity Chat Rooms Assignments Calls Files

Apps Help

+16 AB TD SB HT NH AC MM RJ AC SD US MG AG PG SM

27°C Cloudy ENG IN 15:02 17-07-2022

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**Invitation for Guest Lecture || ISS-ESG & SIIB**

6 messages

**SIIB: Placements** <placements@siib.ac.in>

Mon, Jul 25, 2022 at 11:46 AM

To: Diya.Sengupta@iss-esg.com

Cc: Anuja Zanzad &lt;officer@siib.ac.in&gt;, "Dr. Asmita Chitnis" &lt;director@siib.ac.in&gt;

Dear Diya Ma'am,

**Greetings from Symbiosis Institute of International Business!***It was a pleasure speaking with you on the call!*

I, **Radheya Zope**, would like to introduce myself as the SPOC for Campus Engagement Activities at SIIB for the academic year 2022-2023. We are extending an invitation to your esteemed organization, **ISS ESG** to open new avenues of synergy through *multiple corporate engagement activities*.

We are happy to extend an invitation to you for a Guest Lecture with the students of **MBA - Energy and Environment** and would request you to kindly accept the invitation.

We would like to suggest any one of the slots between **11AM to 1 PM on 30th July, 2022 (Saturday)** for the session. Kindly inform us whether the schedule suits you and let us know which topic you would like to speak on.

Please find the details of **course curriculum of MBA Energy & Environment** for your kind perusal.

For any further clarifications, please feel free to contact the undersigned. Looking forward to hearing back from you.

**Regards,****Radheya Zope +91 7900149659****Purvi Shah +91 9424891562****Corporate Relations and Placement Cell****Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

 **MBA-Energy & Environment - Course Curriculum\_SIIB (2).pdf**  
182K

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**Diya Sengupta** <Diya.Sengupta@iss-esg.com>

Mon, Jul 25, 2022 at 2:08 PM

To: "SIIB: Placements" <placements@siib.ac.in>

Cc: Anuja Zanzad <officer@siib.ac.in>, "Dr. Asmita Chitnis" <director@siib.ac.in>

Dear Radheya,

Thank you for your email, and thank you for inviting me to a guest lecture at SIIB. It would be my pleasure to talk about a recent thought leadership article that I published. The topic is **'India: Trends in ESG Practices and Transparency.'** Prior to the presentation, I would like to host a quiz around ESG and Sustainability to make the session more engaging. Followed by the talk and a Q&A. An hour and half would be good, if that's possible. Or, 1 hour and 15 mins, whatever works for you.

Attached my bio sketch and photo, as requested. Please let me know how many students are expected to participate. I will frame the quiz questions, accordingly.

Regards,

Diya

**DIYA SENGUPTA**

Vice President  
Data Strategy, ESG Research

[Diya.Sengupta@iss-esg.com](mailto:Diya.Sengupta@iss-esg.com)

m: +91-9819883831

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## 2 attachments

**Diya\_Bio\_Sketch\_Pic.jpg**  
55K

 **Diya Sengupta\_Bio\_Sketch.docx**  
15K

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**SIIB: Placements** <placements@siib.ac.in>

Tue, Jul 26, 2022 at 2:41 PM

To: Diya Sengupta <Diya.Sengupta@iss-esg.com>

Cc: Anuja Zanzad <officer@siib.ac.in>, "Dr. Asmita Chitnis" <director@siib.ac.in>

Dear Diya Ma'am,

**Greetings!**

*Thank you for accepting our invitation.*

We hereby confirm the slot from **11:30AM - 1:00PM** on **Saturday (30-06-22)**. Ma'am, overall there will be a total of **41** students who will be a part of this Guest Lecture.

The meeting details for the same will be shared soon.

For any further clarifications, please feel free to contact the undersigned.

**Regards,**

**Radheya Zope +91 7900149659**

**Purvi Shah +91 9424891562**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

[Quoted text hidden]

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**SIIB: Placements** <placements@siib.ac.in>

Fri, Jul 29, 2022 at 12:54 PM

To: Diya Sengupta <Diya.Sengupta@iss-esg.com>

Cc: Anuja Zanzad <officer@siib.ac.in>, "Dr. Asmita Chitnis" <director@siib.ac.in>

Dear Diya Ma'am,

**Greetings!**

Ma'am, there will be an overall strength of **44 students** who will be a part of tomorrow's Guest Lecture.

Shared below are the details for the same:

Date: **30-07-2022 (Saturday)**

Time: **11:30AM - 1:00PM**

Platform: **Microsoft Teams**

Meeting Link: [Click here to join](#)

We look forward to having an engaging interaction with you. Requesting you to kindly share the confirmation from your end.

For any further communication, feel free to contact the undersigned.

**Regards,**

**Radheya Zope +91 7900149659**

**Purvi Shah +91 9424891562**



**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

[Quoted text hidden]

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**Diya Sengupta** <Diya.Sengupta@iss-esg.com>

Fri, Jul 29, 2022 at 1:37 PM

To: "SIIB: Placements" <placements@siib.ac.in>

Cc: Anuja Zanzad <officer@siib.ac.in>, "Dr. Asmita Chitnis" <director@siib.ac.in>

Dear Radhye,

Looking forward to meeting you all tomorrow.

Regards,

Diya

**DIYA SENGUPTA**

Vice President  
Data Strategy, ESG Research

[Diya.Sengupta@iss-esg.com](mailto:Diya.Sengupta@iss-esg.com)

m: +91-9819883831

**From:** SIIB: Placements <placements@siib.ac.in>

**Sent:** Friday, July 29, 2022 12:54 PM

**To:** Diya Sengupta <Diya.Sengupta@iss-esg.com>

**Cc:** Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>; Dr. Asmita Chitnis <[director@siib.ac.in](mailto:director@siib.ac.in)>  
**Subject:** Re: Invitation for Guest Lecture || ISS-ESG & SIIB

Dear Diya Ma'am,

**Greetings!**

Ma'am, there will be an overall strength of **44 students** who will be a part of tomorrow's Guest Lecture.

Shared below are the details for the same:

Date: **30-07-2022 (Saturday)**

Time: **11:30AM - 1:00PM**

Platform: **Microsoft Teams**

Meeting Link: [Click here to join](#)

We look forward to having an engaging interaction with you. Requesting you to kindly share the confirmation from your end.

For any further communication, feel free to contact the undersigned.

**Regards,**

**Radheya Zope +91 7900149659**

**Purvi Shah +91 9424891562**

**Corporate Relations and Placement Cell**

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On Tue, Jul 26, 2022 at 2:41 PM SIIB: Placements <[placements@siib.ac.in](mailto:placements@siib.ac.in)> wrote:

Dear Diya Ma'am,

**Greetings!**

*Thank you for accepting our invitation.*

We hereby confirm the slot from **11:30AM - 1:00PM** on **Saturday (30-06-22)**. Ma'am, overall there will be a total of **41** students who will be a part of this Guest Lecture.

The meeting details for the same will be shared soon.

For any further clarifications, please feel free to contact the undersigned.

**Regards,**

**Radheya Zope +91 7900149659**

**Purvi Shah +91 9424891562**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

**Regards,**

**Radheya Zope +91 7900149659**

**Purvi Shah +91 9424891562**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

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[Quoted text hidden]

---

**Diya Sengupta** <Diya.Sengupta@iss-esg.com>

Thu, Aug 4, 2022 at 3:46 PM

To: "SIIB: Placements" <placements@siib.ac.in>

Cc: Anuja Zanzad <officer@siib.ac.in>, "Dr. Asmita Chitnis" <director@siib.ac.in>

Dear Radheya,

Thank you for inviting me to a guest lecture. I am impressed with the participants as well as the kind of questions they asked. And I am so glad that my talk resonated with them. Nothing gives me more pleasure than to see youngsters taking active interest in sustainability and ESG. Our planet needs more people like you to make it sustainable, and habitable. Sustainability is not just a career option anymore, but a critical requirement to save our planet.

As promised, I am attaching additional reading material that I had referred to during my talk.

- **India: Trends in ESG Practices and Transparency-**  
<https://insights.issgovernance.com/posts/india-trends-in-esg-practices-and-transparency/>
- **SDG India Index-**  
[https://sdgindiaindex.niti.gov.in/assets/Files/SDG3.0\\_Final\\_04.03.2021\\_Web\\_Spreads.pdf](https://sdgindiaindex.niti.gov.in/assets/Files/SDG3.0_Final_04.03.2021_Web_Spreads.pdf)

Also, working in a contra-disciplinary field like ESG and Sustainability, I am often plagued by questions like, 'Is education simply consumption of knowledge? Is intelligence brought about solely by traditional academic disciplines, or does it include the entire spectrum of human sensibilities-the ones we are born with? Is there indeed such a thing as native intelligence? What is the ideal education to bring such intelligences to life? What are the most creative and productive ways in which we can relate to the world? What is more valued by employers-depth or range? **College-Pathways of Possibility** provides accessible answers to these questions that will resonate with students with a wide range of life aspirations. It is an erudite and interesting guide to the possibilities contained in the rapidly changing realm of higher education today. It is essential reading for current and future college students, their parents, educators and anybody interested in the rich potential in the terrain of post-secondary education in post-millennial India.

I would highly recommend that students read this book. You may also read an essay that I published on LinkedIn around my key takeaways from this book. It is titled '**The Past, Present and Future of Intelligence, Education and Employment!**' (<https://www.linkedin.com/pulse/past-present-future-intelligence-education-employment-diya-sengupta/>)

Excerpts from the book is also attached!

Looking forward to more engagements with SIIB in the future.

Wishing all of you, all the very best!

Regards,

Diya

**DIYA SENGUPTA**

Vice President  
Data Strategy, ESG Research

[Diya.Sengupta@iss-esg.com](mailto:Diya.Sengupta@iss-esg.com)

m: +91-9819883831

**From:** Diya Sengupta  
**Sent:** Friday, July 29, 2022 1:38 PM  
**To:** SIIB: Placements <[placements@siib.ac.in](mailto:placements@siib.ac.in)>

**Cc:** Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>; Dr. Asmita Chitnis <[director@siib.ac.in](mailto:director@siib.ac.in)>  
**Subject:** RE: Invitation for Guest Lecture || ISS-ESG & SIIB

Dear Radheya,

[Quoted text hidden]  
[Quoted text hidden]



**Excerpts\_College\_Pathways of Possibility\_Saikat Majumdar.pdf**  
840K

## ***Workshop on “Trends in ESG Practices and Transparency”***

***Speaker’s Name & Designation: Diya Sengupta, Vice President at ISS ESG***

***Attendees- Energy and Environment Batch 2021-23***

***Online | July 30 ,2022| 11:30 am – 1:00 pm| Participants- 42***

### **Synopsis:**

On the 30th of July 2022, the students of Batch 2021-23, Energy and Environment specialisation of SIIB attended a Workshop by Ms. Diya Sengupta on Trends in ESG Practices and Transparency. Ms. Diya initiated the session with a thought provoking and engaging trivia round around the student’s proficiency in ESG and Sustainability providing a platform for all the participants to portray their interpretations and ideas forwards with the help of the trivia.

Continuing the discussion, Ms. Diya mentioned about the focus that ESG has gained over the past decade and especially after the pandemic. Further, the speaker spoke about the Emergence of ESG reporting in India and talked about the introduction of mandates in corporate reporting. She then showcased a specific timeline of ESG Disclosures and how they have transformed with the emergence of newer regulations and guidelines like the Company Act of 2013. Guiding Frameworks was brought into the light as Ms. Diya introduced the concept of BRSR reporting and provided a brief her inputs on ESG Rating agencies and SEBI’s role in regulatory framework and its proposed regulatory framework for BRSR, ERPs and ESG Investing for Mutual Funds.

The ‘Net Zero’ target was discusses upon and how companies are planning to assess their carbon footprint data and analyse their. Ms. Sengupta also talked about India’s Regulatory targets and how solutions are being localised to achieve their SDG targets. The speaker further continued the session by specifying the partnerships with corporate, Academia and Think Tanks that are playing a significant role in achieving our SDG targets. Ma’am spoke about Sustainable and ESG focused Funds and how Sovereign Green bonds are likely to usher in a Net Zero Economy. Banks and Financial institutions are now recognising ESG Standards and Policymakers and Investors are taking a greater interest in ESG investing.

A comparison was made regarding Responsible Investment Regulation in BRICS countries. Next she continued the session by trying to instil values in the batch to be responsible sustainability practitioners. The students of SIIB gained immense knowledge on how to make calculated decisions rather than using biases. The workshop was interactive throughout with Q&A session at the end which were very well explained by Ms. Sengupta

### **Feedback:**

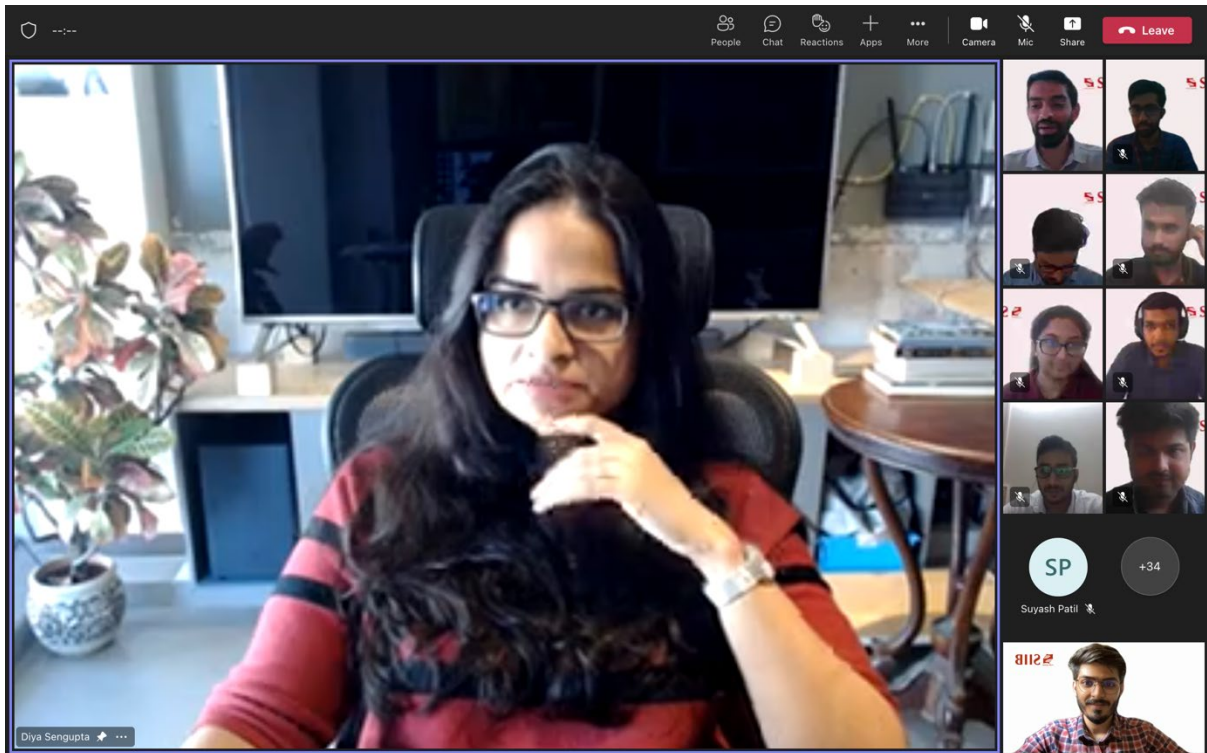
1. “The workshop was very interactive and well delivered with a lot of insights on the trends and emergence of ESG as a sector in our country as well as globally. ” – Sushrut Jadhav, MBA, Energy and Environments Batch 2021-2023.
2. “The session was absolutely insightful and was brilliantly delivered by Ms. Diya Sengupta and she made the entire lecture very interactive and knowledgeable in a very fun and interesting fashion ” – Alekhya Lingham, MBA, Energy and Environment, Batch 2021-2023.



## Overall Feedback:

The session was helpful for the students to understand and acknowledge ESG as a domain in the world and the country right now. It also enlightened the students to be responsible ESG practitioners and inspired them to invest in social causes as well.

## Pictures:

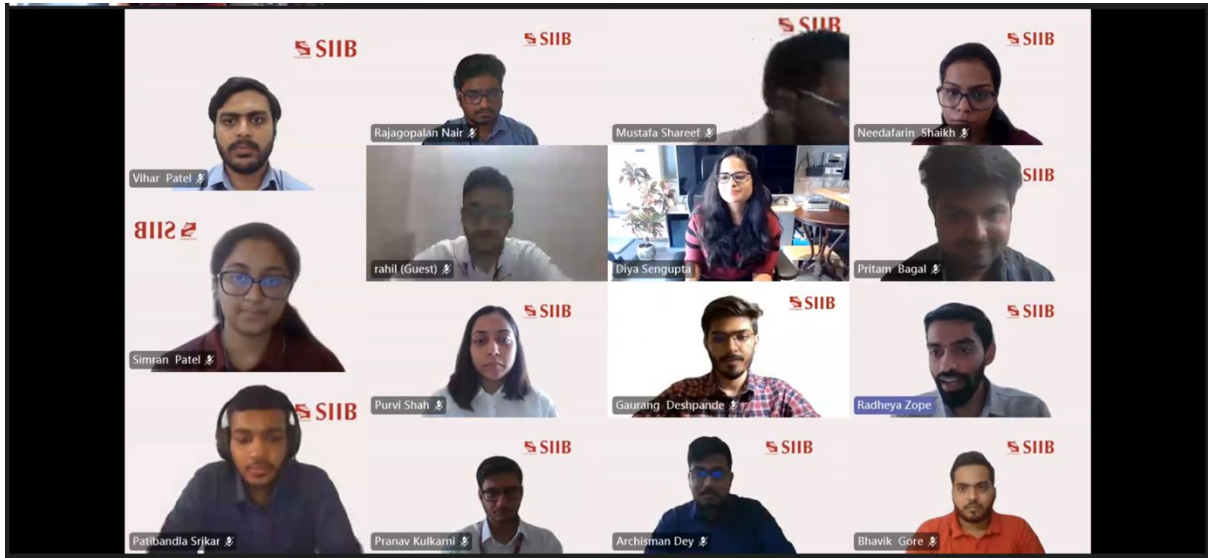


# India: Trends in ESG Practices and Transparency

Thought Leadership  
ISS-ESG



Source: <https://www.issgovernance.com/library/india-trends-in-esg-practices-and-transparency/>



## ***Role of AI -IOT-Blockchain in Supply Chain Management***

***Speaker's Name & Designation: Prof. Chetan Prabhu, Visiting Faculty, SIBM, Pune***

***Attendees- SCM Batch 2021-23***

***Offline – Classroom Number 303 | July 30, 2022| 11:00 am – 1:00 pm| Participants- 17***

On 30th July 2022, the Supply Chain Management batch of 2021-23 attended a session by Prof. Chetan Prabhu, Visiting Faculty, SIBM, Pune on the 'Role of AI -IOT-Blockchain in Supply Chain Management.' Prof. Chetan Prabhu initiated his presentation with a small introduction about himself and walked us through the topics that will be covered in the presentation. He spoke about the various concepts in the domain of AI and artificial Intelligence. He focused on the criticality of learning, in terms of knowledge and the foundation concepts of the topic.

Prof. Chetan Prabhu explained the importance of Blockchain and the foundation concepts. He explained the values which blockchain brings into the company and into any supply chain. He made the session extremely engaging with the help of real-life applications through videos. He explained how blockchain has changed the life of million people in all walks of life.

The session was followed by an interactive Q&A session where the different questions were answered related to artificial intelligence, blockchain and multiple real-life applications.

### **Feedback:**

“Prof. Chetan Prabhu has explained the role of IoT and blockchain technology in the supply chain will great detail providing some real-life examples. It was quite interesting to hear from him.”

- Gopal Patra (MBA-IB)

“Prof. Chetan Prabhu demonstrated the topic in great details. The session was very thought provoking and engaging”

- Neha Kabra (MBA-IB)

---

## Invitation for Workshop

5 messages

---

**Anuja Zanzad** <officer@siib.ac.in>

Tue, Jul 26, 2022 at 4:28 PM

To: chetanprabhu@hotmail.com

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Asmita Bhattacharyya <asmita.bhattacharyya2021@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Prof. Prabhu

Thank you for connecting over a call today morning. We are happy to invite you to SIIB for a workshop for the SCM batch 2021-23. Through this exercise, we expect students to acquire the desired skill set and sharpen various aspects such as communication skills, subject knowledge, individual strengths & weaknesses, accountability, etc.

Please find below some of the topics and let me know which one you will be covering in the 2 hours workshop.

Introduction to Agile and DevOps
New trends in Technological advancement of e-commerce supply chain
Role of ai iot block chain technology in supply chain management
Forecasting and Data driven decision making.
Shipping line scm related work
Green supply chain
Financial Statement analysis for taking decisions in supply chain management.
Logistics Industry trends
KANBAN System
Blockchain
Digital Warehousing
Operations in FMCG

Date- 30th July, 2022

Time- 11:00-1:00

Venue- SIIB, Hinjewadi

Upon your confirmation a student coordinator will get in touch with you for further details. Should you need any further assistance, please feel free to call the undersigned.

Regards

Anuja Zanzad  
Officer - Corporate Relations and Placement Cell  
Symbiosis Institute of International Business (SIIB)  
a: Hinjewadi, Pune - 411 057, Maharashtra  
p: 020 - 22944450 m: 88881 58481   
w: [www.siib.ac.in](http://www.siib.ac.in) e: [placements@siib.ac.in](mailto:placements@siib.ac.in), [officer@siib.ac.in](mailto:officer@siib.ac.in),



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---

**Prof Chetan Prabhu** <chetanprabhu@hotmail.com>

Tue, Jul 26, 2022 at 6:07 PM

To: Anuja Zanzad <officer@siib.ac.in>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Asmita Bhattacharyya <asmita.bhattacharyya2021@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Hello Anuja

Yes, many thanks for connecting today morning, let me have a quick review of the topics listed by you and revert before midday tomorrow on the one that best suits the workshop for your students in the time allotted..

Thanks and Rgds,

Prof Prabhu

Sent from [Mail](#) for Windows

---

**From:** Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>  
**Sent:** Tuesday, July 26, 2022 4:28:48 PM  
**To:** [chetanprabhu@hotmail.com](mailto:chetanprabhu@hotmail.com) <[chetanprabhu@hotmail.com](mailto:chetanprabhu@hotmail.com)>  
**Cc:** Dr. Asmita Chitnis <[director@siib.ac.in](mailto:director@siib.ac.in)>; PlacementSIIB Pune <[placements@siib.ac.in](mailto:placements@siib.ac.in)>;  
Asmita Bhattacharyya <[asmita.bhattacharyya2021@siib.ac.in](mailto:asmita.bhattacharyya2021@siib.ac.in)>; Roshni Pardeshi  
<[assistant.placement@siib.ac.in](mailto:assistant.placement@siib.ac.in)>  
**Subject:** Invitation for Workshop

[Quoted text hidden]

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**Prof Chetan Prabhu** <[chetanprabhu@hotmail.com](mailto:chetanprabhu@hotmail.com)> Wed, Jul 27, 2022 at 8:08 AM  
To: Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>  
Cc: "Dr. Asmita Chitnis" <[director@siib.ac.in](mailto:director@siib.ac.in)>, PlacementSIIB Pune <[placements@siib.ac.in](mailto:placements@siib.ac.in)>, Asmita  
Bhattacharyya <[asmita.bhattacharyya2021@siib.ac.in](mailto:asmita.bhattacharyya2021@siib.ac.in)>, Roshni Pardeshi  
<[assistant.placement@siib.ac.in](mailto:assistant.placement@siib.ac.in)>

Hello Anuja  
Good morning!

Further to my email yesterday, I have chosen the topic of :-  
"Role of AI -IOT-Blockchain in Supply Chain Management"

I look forward to have an interesting workshop session @SIIB with your SCM students..  
Thanks and Regards ,  
Prof Prabhu.

Get [Outlook for Android](#)

---

**From:** Prof Chetan Prabhu <[chetanprabhu@hotmail.com](mailto:chetanprabhu@hotmail.com)>  
**Sent:** Tuesday, 26 July, 2022, 6:07 pm  
**To:** Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>  
**Cc:** Dr. Asmita Chitnis <[director@siib.ac.in](mailto:director@siib.ac.in)>; PlacementSIIB Pune  
<[placements@siib.ac.in](mailto:placements@siib.ac.in)>; Asmita Bhattacharyya <[asmita.bhattacharyya2021@siib.ac.in](mailto:asmita.bhattacharyya2021@siib.ac.in)>;  
Roshni Pardeshi <[assistant.placement@siib.ac.in](mailto:assistant.placement@siib.ac.in)>  
**Subject:** RE: Invitation for Workshop  
[Quoted text hidden]

---

**Anuja Zanzad** <[officer@siib.ac.in](mailto:officer@siib.ac.in)> Wed, Jul 27, 2022 at 9:40 AM  
To: Prof Chetan Prabhu <[chetanprabhu@hotmail.com](mailto:chetanprabhu@hotmail.com)>  
Cc: "Dr. Asmita Chitnis" <[director@siib.ac.in](mailto:director@siib.ac.in)>, PlacementSIIB Pune <[placements@siib.ac.in](mailto:placements@siib.ac.in)>, Asmita  
Bhattacharyya <[asmita.bhattacharyya2021@siib.ac.in](mailto:asmita.bhattacharyya2021@siib.ac.in)>, Roshni Pardeshi  
<[assistant.placement@siib.ac.in](mailto:assistant.placement@siib.ac.in)>

Noted the same.  
[Quoted text hidden]  
[Quoted text hidden]

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**SIIB: Placements** <[placements@siib.ac.in](mailto:placements@siib.ac.in)> Thu, Jul 28, 2022 at 11:15 AM  
To: Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>

Cc: Prof Chetan Prabhu <chetanprabhu@hotmail.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Asmita Bhattacharyya <asmita.bhattacharyya2021@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, Neha Kabra <neha.kabra2021@siib.ac.in>

Good Morning Sir,

I, Neha Kabra will be coordinating the workshop.

**Topic - Role of AI -IOT-Blockchain in Supply Chain Management**

Date- 30th July, 2022

Time- 11:00 AM -1:00 PM

Venue- SIIB, Hinjewadi

In case of any queries and further information feel free to contact the undersigned.

**Regards,**

**Neha Kabra, +91-7767813144**

**Asmita Bhattacharyya, +91-8455011232**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

[Quoted text hidden]

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## Invitation for Workshop

3 messages

---

**SIIB: Placements** <placements@siib.ac.in>

Fri, Jul 29, 2022 at 10:36 AM

To: Amit Tripathi <amit.tripathi@geolifegroup.com>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Amit Sir,

***Greetings from Symbiosis Institute of International Business!***

We are happy to invite you to SIIB for a workshop for the MBA-Agribusiness batch 2021-23 on "**Our Health, Our Plants**" and would request you to accept the invitation. The session can be of 1 hour followed by a Q & A session.

Please find below the details of the workshop:

- **Date: 30th July 2022**
- **Time: 09:00 AM - 10:00 AM**
- **Venue: Symbiosis Institute of International Business, G. No. 174/1, Taluka Mulshi, Hinjewadi, Pune**

Looking forward to an insightful session with you.

In case of any queries and further requirements, please feel free to contact the undersigned.

**Regards,**

**Suraj Datta, 8250941825**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

---

**Amit Tripathi** <amit.tripathi@geolifegroup.com>

Fri, Jul 29, 2022 at 1:05 PM

To: "SIIB: Placements" <placements@siib.ac.in>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>, Amit Tripathi <akt.maihar1973@gmail.com>, Amit Tripathi <amit.tripathi@geolifegroup.com>

Dear Suraj,  
Greetings !



Kindly treat this email as token of acceptance for this invitation, I shall be there at campus tomorrow before 9 am.

Tks ! Dr. Amit Tripathi  
CEO - Geolife, Mumbai

Sent from my iPhone

On 29-Jul-2022, at 10:37 AM, SIIB: Placements <[placements@siib.ac.in](mailto:placements@siib.ac.in)> wrote:

[Quoted text hidden]



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---

**SIIB: Placements** <[placements@siib.ac.in](mailto:placements@siib.ac.in)>

Mon, Aug 1, 2022 at 10:00 AM

To: Amit Tripathi <[amit.tripathi@geolifegroup.com](mailto:amit.tripathi@geolifegroup.com)>

Cc: "Dr. Asmita Chitnis" <[director@siib.ac.in](mailto:director@siib.ac.in)>, Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>

Dear Amit sir,

**Greetings from Symbiosis Institute of International Business, Pune!**

On behalf of SIIB, I would like to express my sincere gratitude for conducting the workshop and enriching us with your valuable insights.

I request you to fill the form attached to this email and provide the following bank details for further processing.

1. Bank Account Holder Name:
2. Account Number:
3. Bank Name:
4. Branch Name:
5. IFSC Code:
6. PAN CARD Number:

In case of any queries and further information feel free to contact the undersigned.

**Regards,**

**Suraj Datta, 8250941825**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

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**Vendor Professional declaration for Section 206AB (1).docx**  
26K

**Workshop on “Our Health, Our Plants”**

**Speaker’s Name & Designation: Dr. Amit Tripathi, CEO Geolife Agritech India Private Limited**

**Attendees- Agri Business Batch 2021-23**

**Classroom 304 | July 30 ,2022| 9:00 am – 10:30 am| Participants- 50+**

On the 30th of July 2022, the students of MBA Agri Business Batch 2021-23, SIIB, attended a Workshop by Dr. Amit Tripathi, CEO, Geolife Agritech India Private Limited. The topic for the session was “Our Health, Our Plants”.

Dr. Amit initiated the session by briefly introducing his company GeoLife Agritech as a fast-growing, research-oriented setup focusing on agricultural technologies. Deriving a correlation between soil and human health, he talked about nutritional sensitivity and its role in ensuring healthy living. He focused on the importance of making the soil chemical-free and demonstrated a video on pesticide-related hazards. He highlighted the importance of nutrition in plants and mentioned that nutritional sensitivity farming could become an opportunity to reduce human dietary deficiencies. Dr. Tripathi also talked about the shift in agriculture leading to an increased burden on the farmer to feed the growing population. He said this issue could be resolved by making the soil biologically active. According to Dr. Tripathi, “Transition to Transformation” is the approach needed for the nutritional integration of soil and human health. The workshop ended with an interactive round of questions and answers.

**Feedback:**

- 1) “The session was interesting. It gave us a different perspective of the agricultural sector by correlating soil with human health.”  
Soumee Mandal, MBA AB Batch 2021-23
  
- 2) “An insightful session with a lot of learnings. It was eye-opening regarding the vast opportunities prevailing in the agri-tech domain.”  
Shruti Bhosale, MBA AB 2021-23

**Overall Feedback:**

The session gave a detailed understanding of the opportunities prevailing in the agri-tech domain, especially when we integrate the nutritional sensitivity of soil to healthy living in humans.

**Pictures:**



---

**Today's schedule.**

1 message

**Deepa Palande** <deepap.acadcord@siib.ac.in>

Fri, Aug 5, 2022 at 10:52 AM

To: scm2021-2023 &lt;scm2021-2023@siib.ac.in&gt;

Cc: Rajesh Dhake &lt;rj\_dhake@yahoo.com&gt;, Placement - Roshni Pardeshi &lt;assistant.placement@siib.ac.in&gt;, Academic coordinators &lt;academic\_coordinators@siib.ac.in&gt;, Anuja Zhanjad &lt;officer@siib.ac.in&gt;

Dear All,

The following is the schedule for remaining hours.

Workshop by Mr. Rajesh Dhake from 12noon to 2pm .Procurement Management by Mr. Rajesh Dhake from 3pm to 6pm.

The rest is the same.

--

Thanks and regards,

Deepa Palande

(M: 8888158389)

Symbiosis Institute of International Business (SIIB),

[G. No. 174 / 1, Rajiv Gandhi Infotech Park, Phase I,](#)

Hinjewadi, Taluka Mulshi, Pune - 411057

Maharashtra, India.



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## ***Value Stream Mapping***

***Speaker's Name & Designation: Prof. Rajesh Dhake, Visiting Faculty, SIIB, Pune***

***Attendees- SCM Batch 2021-23***

***Offline – Classroom Number 303 | 5th Aug 2022| 2.00 pm – 4:00 pm| Participants- 18***

On 5th Aug 2022, the Supply Chain Management batch of 2021-23 attended a session by Prof. Rajesh Dhake, Visiting Faculty, SIIB, Pune on the 'Value Stream Mapping.' Prof. Rajesh Dhake initiated his presentation with a small introduction about the topic and walked us through the importance of value stream mapping in any manufacturing plant. He spoke about the various concepts in the domain of Manufacturing such as Lead time, Cycle time, Process optimization etc. He focused on the criticality of learning, in terms of knowledge and the foundation concepts of the topic.

Prof. Rajesh Dhake explained the importance of value stream mapping. He explained the concepts with the help of case studies and real-life examples. He demonstrated multiple concepts with the help of block diagram and also demonstrated how it affects day to day project planning. After the demonstration, Prof. Rajesh Dhake helped students to create the Value stream map of a particular case study.

The session was followed by an interactive Q&A session where the different questions were answered related to manufacturing and process optimization.

### **Feedback:**

“Value Stream Mapping workshop by Prof. Rajesh Dhake is a new topic which provided a new perspective to learn various mapping processes for manufacturing industries. The examples gave us understanding of the real-life problems faced by the industry

- Gopal Patra (MBA-IB)

“Prof. Rajesh Dhake demonstrated the topic in great details with great teaching techniques such as case study discussion and practical applications. The session was very thought provoking and engaging”

- Neha Kabra (MBA-IB)



PlacementSIIB Pune <placements@siib.ac.in>

---

## Online Workshop Invitation || Toray Industries

3 messages

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**SIIB: Placements** <placements@siib.ac.in>

Wed, Aug 3, 2022 at 4:14 PM

To: sagar.rainamujoo.w3@mail.toray

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Sagar Sir,

### Greetings from Symbiosis Institute of International Business!

This mail is to acquaint you with Symbiosis Institute of International Business and MBA Energy and Environment.

Workshops are conducted as a grooming process so as to make the candidate ready to enter the corporate world. We are glad to inform you that as a part of this process, a specialization-wise workshop is planned for the **Batch of 2021-23 and 2022-24.**

We would like to invite you to conduct an **Online Workshop/Guest Lecture** on **13th August 2022** from **11 am to 1 pm** for our **MBA - Energy and Environment** and would request you to accept the invitation. We look forward to your presence and request you to acknowledge this invitation.

Please feel free to call the undersigned for any help. Looking forward to hearing from you.

**Regards,**

**Shyam Krishna - 7010403877**

**Pranav Kulkarni - 9923849429**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

---

**Rainamujoo, Sagar** <sagar.rainamujoo.w3@mail.toray>

Fri, Aug 5, 2022 at 12:01 PM

To: "SIIB: Placements" <placements@siib.ac.in>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Shyam,

Greetings for the day!

Thankyou for approaching me.

I confirm my availability for an online session on 13<sup>th</sup> August 11am onwards.

Please share the EV-syllabus for the batch.

I would like to understand the academic point of view adopted by SIIB.

Thanks & Regards,

Sagar Raina,

ASM-TORAY Industries

+91 7038134290

**\*\*Please note my new email address is [sagar.rainamujoo.w3@mail.toray](mailto:sagar.rainamujoo.w3@mail.toray)\*\***

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*This email is governed by the Disclaimer Terms of SIU which may be viewed at <http://www.siu.edu.in/downloads/email-disclaimer.php>*

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**SIIB: Placements** <placements@siib.ac.in>

Fri, Aug 12, 2022 at 11:42 AM

Draft To: "Rainamujoo, Sagar" <sagar.rainamujoo.w3@mail.toray>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Sagar Sir,

**Greetings of the day!**

Kindly find the j



**Regards,**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

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***Workshop on “Global & Recent Advancement in EV Industry”***

***Speaker’s Name & Designation: Sagar Rainna Mujoo, Assistant Section Manager at Toray Industries, Inc.***

***Attendees- Energy and Environment Batch 2021-23***

***Online | August 13 ,2022| 11:00 am – 1:00 pm| Participants- 50+***

On the 13th of August 2022, the students of MBA Energy and Environment Batch 2021-23, SIIB, attended a guest lecture by Mr. Sagar Raina Mujoo, Assistant Section Manager at Toray Industries, Inc. The topic for the session was “Global & Recent Advancement in EV Industry”.

Mr Raina initiated the session by briefing everyone about the global outlook of the EV market, how it has grown to double in sales within the last decade, and the cost comparison between ICE (internal combustion engine) and EVs. Quite notably, he highlighted why EVs are the product of choice in the market right now. Mr Raina gave a clear idea of EVs in the Indian context with the product portfolio of companies in the Indian market. Additionally, Mr Raina emphasised the government's policies towards the push to build an entire EV ecosystem in India. Furthermore, he talked about regulations like FAME, PLI and state intrinsic policies and standards such as IP67, BIS standards and performance standards that manufacturers have to ensure. Mr Raina thoroughly explained the entire value chain involved in the EV market and the challenges way ahead for the EVs. He has also described the market dynamics and the key players in the sector.

Continuing the lecture, the lecturer further intrigued the students by mentioning various Innovations in the EV industry, which included the Fast Charging Technology by LOG9 Materials, improvement in the Thermal Management of EV Battery packs by Castrol and implementation of the low moment of inertia achieved by Ather Energy. Mr. Raina also briefly introduced Toray and discussed its footprint in the country, showcasing its expertise in collaboration with famous brands like Toyota, Subaru, Honda, and many more. On a concluding note, the lecturer discussed the possibilities and opportunities of a shift to the New Energy Vehicles from the traditional Strategy-Electrical Vehicles with developments in Hydrogen Vehicle and its importance in Heavy Vehicles. The lecture ended with an interactive round of questions and answers.

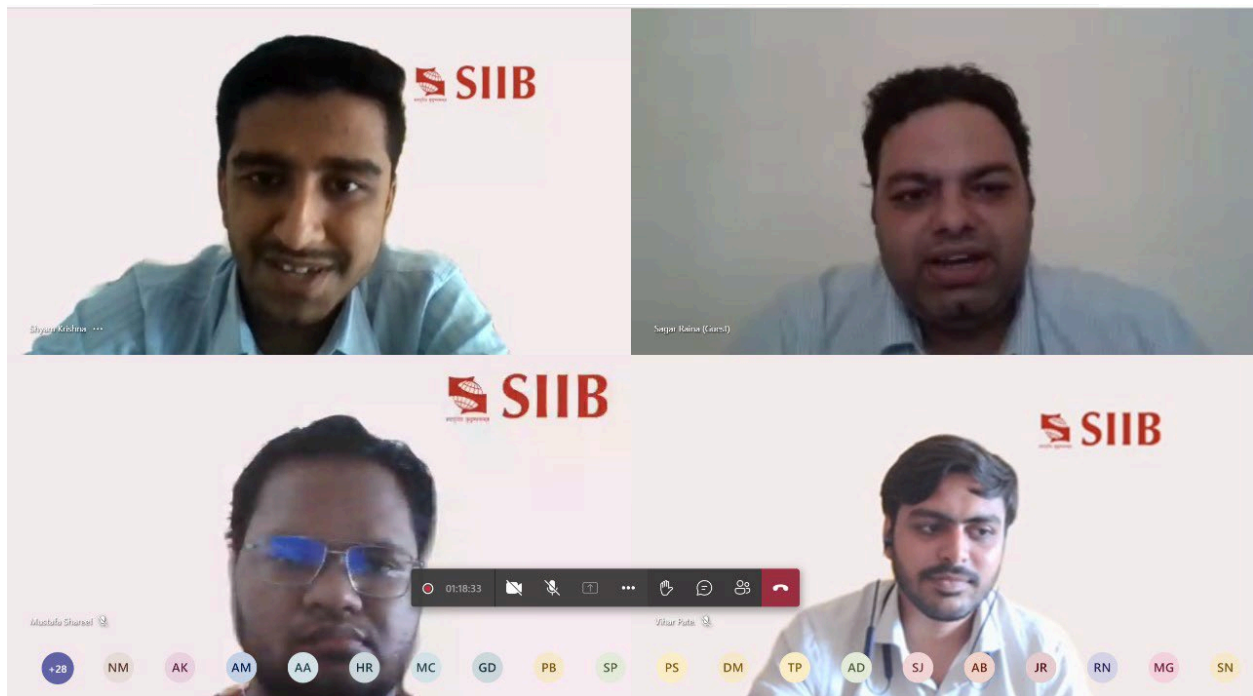
**Feedback:**

1. “The lecture was really enlightening and Sir had a unique way about explaining the topic. It gave me a clear picture of India’s situation with respect to EV and the upcoming innovations.” – Sarang Nair ( MBA Energy and Environment, 2021-2023)
2. “Sagar sir’s knowledge in the EV Sector is immense and it was a really good experience to understand his perspective in this aspect and definitely helped me gain and understand newer upcoming technologies.” – Simran Patel ( MBA Energy and Environment 2021-2023)

### Overall Feedback:

The session gave the students of the Energy and Environment a detailed insight into the global EV sector, along with various newer technologies that are upcoming in the EV Sectors, especially how to foresee the market penetration in the coming 10 years.

### Pictures:



Workshop by Mr. Sagar Raina (E&E)

Why Electric Vehicles?

- India is the biggest 2W market in the world.
- TATA recorded 4000 vehicle production number for EV in July
- India is the fastest growing market for electric 3W
- GoI working towards developing the ecosystem for EVs
- Market penetration for Auto products in India is low

Sagar Raina (Guest)

25°C Rain showers

11:15 13-08-2022

+36

DM TP AD SJ AB JR RN MG VP SN SR MS SK

## ***EID Parry Webinar***

***Webinar | November 29, 2022| 5- 6 PM***

***Batch 2022-24 | Participants- 57***

***Panelists' Name & Designation: Dr. Sanmugha Sundram (Research, R&D Head, EID Parry)***

The MBA Agri Business batch of 2022–2024 of Symbiosis Institute of International Business attended a webinar by ***Dr. Sanmugha Sundram*** on 29th November 2022.

***Mr. Sanmugha Sundaram*** initiated the webinar by talking about EID Parry and how the company started in 1788. He added that EID Parry was the first sugar producer in India to establish a distillery in 1843. Today the company has an efficiency of producing 7500 tonnes of sugar per day, primarily in Karnataka and Tamil Nadu. E.I.D. Parry is a pioneer and world leader in organic spirulina and microalgal products in the Nutraceuticals space.

He further explained that the company was among the first in India to develop the fertilizer industry in 1953. Coromandel International Ltd., a Parry-listed company, is now one of India's biggest fertilizer firms. He said that they implemented a farmer-centric business strategy. EID Parry, with WWF and Rabobank, introduced the "Farmer connect" app for sustainable sugar production, and among the 70000 farmers under EID Parry, 50000 of them use the app. The webinar concluded with questions and answers from the students and the speaker. The session overall was very interactive.

### ***Key Takeaways-***

*The session was insightful and an amazing opportunity to learn about the company and its initiatives.*

*-Kushal Sagar, MBA-AB (22-24)*

*It was a great experience & chance to gain insights into farmer-centric development done by EID Parry.*

*-Moulinath Ganguly, MBA-AB (22-24)*

*It was an interactive session and all the doubts were addressed in detail by the speaker and*

*-Kashyap Aparnathi, MBA-AB (22-24)*



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## Webinar Invitation || Yara International & SIIB

8 messages

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**SIIB: Placements** <placements@siib.ac.in>

Wed, Jul 20, 2022 at 1:10 PM

To: Ajay.kumar.setia@yara.com

Cc: Anubhav Khanna <anubhav.khanna@yara.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Ajay Sir,

***Greetings from Symbiosis Institute of International Business!***

Got your reference from Anubhav Sir.

We are happy to invite **Yara International** to **SIIB** for a webinar for our **MBA-Agri Business students**.

Please find below the available slots and kindly confirm the same.

Date	Day	Time
30th July	Saturday	11:00 AM to 12:00 PM
31st July	Sunday	11:00 AM to 12:00 PM

Alternatively, you may let us know regarding your availability on other days.

We are open to any topic based on your preference.

In case of any queries and further requirements, please feel free to contact the undersigned.

**Regards,**

**Aishwarya Awasarmol, 8446326466**

**Kubendiran Baktharatchagan, 9952656398**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

---

**SIIB: Placements** <placements@siib.ac.in>

Fri, Jul 29, 2022 at 10:30  
AM

To: Ajay.kumar.setia@yara.com

Cc: Anubhav Khanna <anubhav.khanna@yara.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Ajay Sir,

***Greetings of the day!***

Hope you are doing well.

This is in reference to the discussion with Anubhav Sir.

Please find below the available slots and kindly confirm the same for the webinar.

Date	Day	Time
6th August,2022	Saturday	11:00 AM to 12:00 PM
7th August,2022	Sunday	11:00 AM to 12:00 PM
13th August,2022	Saturday	11:00 AM to 12:00 PM
14th August,2022	Sunday	11:00 AM to 12:00 PM

Also, you may let us know regarding your availability on other days.

**Please find below some suggestions of topics for the webinar.**

1. The rise of organic farming and the challenges faced by the agrochemicals industry.
2. The development of precision agriculture in India and how it is impacting/helping the agrochemicals industry.
3. Skills required to pursue a career in the Agri-Input Industry.

We are open to any topic based on your preference.

In case of any queries and further requirements, please feel free to contact the undersigned.

**Regards,**

**Aishwarya Awasarmol, 8446326466**

**Kubendiran Baktharatchagan, 9952656398**

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[Quoted text hidden]

---

**Ajay Kumar Setia** <ajay.kumar.setia@yara.com>

Sat, Jul 30, 2022 at  
9:15 AM

To: "SIIB: Placements" <placements@siib.ac.in>

Cc: Anubhav Khanna <anubhav.khanna@yara.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Hi,

Thanks a lot for mail and invitation. I am extremely sorry for delayed response, In fact I was not keeping well since last couple of days which led to slight delays in response time.

I am working on the topic and will confirm you by 1<sup>st</sup> August on the topic and preferred option of Date/Time. Hope this is fine.

Looking forward to interacting with budding managers and future industry leaders.

Regards

Ajay

**From:** SIIB: Placements <placements@siib.ac.in>

**Sent:** Friday, July 29, 2022 10:30 AM

**To:** Ajay Kumar Setia <Ajay.kumar.setia@yara.com>

**Cc:** Anubhav Khanna <anubhav.khanna@yara.com>; Dr. Asmita Chitnis <director@siib.ac.in>; Anuja Zanzad <officer@siib.ac.in>

**Subject:** Re: Webinar Invitation || Yara International & SIIB

You don't often get email from [placements@siib.ac.in](mailto:placements@siib.ac.in). [Learn why this is important](#)

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This message is from an external sender. Think before you click any included links or open attachments.

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[Quoted text hidden]

**Regards,**

**Aishwarya Awasarmol, 8446326466**

**Kubendiran Baktharatchagan, 9952656398**

**Corporate Relations and Placement Cell**

**Symbiosis Institute of International Business (SIIB)**

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W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

On Wed, Jul 20, 2022 at 1:10 PM SIIB: Placements <[placements@siib.ac.in](mailto:placements@siib.ac.in)> wrote:

Dear Ajay Sir,

***Greetings from Symbiosis Institute of International Business!***

Got your reference from Anubhav Sir.

We are happy to invite **Yara International** to **SIIB** for a webinar for our **MBA-Agri Business students**.

Please find below the available slots and kindly confirm the same.

Date	Day	Time
30th July	Saturday	11:00 AM to 12:00 PM
31st July	Sunday	11:00 AM to 12:00 PM

Alternatively, you may let us know regarding your availability on other days.

We are open to any topic based on your preference.

In case of any queries and further requirements, please feel free to contact the undersigned.

**Regards,**

**Aishwarya Awasarmol, 8446326466**

**Kubendiran Baktharatchagan, 9952656398**

**Corporate Relations and Placement Cell**

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---

**SIIB: Placements** <placements@siib.ac.in>

Sat, Jul 30, 2022 at 2:57  
PM

To: Ajay Kumar Setia <ajay.kumar.setia@yara.com>

Cc: Anubhav Khanna <anubhav.khanna@yara.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Ajay Sir,

***Greetings of the day!***

Thanks for your response.

Looking forward to your confirmation of the Topic and Date.

Also, we look forward to having an insightful session with you.

In case of any queries and further requirements, please feel free to contact the undersigned.

Regards,

Aishwarya Awasarmol, 8446326466

Kubendiran Baktharatchagan, 9952656398

Corporate Relations and Placement Cell

Symbiosis Institute of International Business (SIIB)

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

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SIIB: Placements <placements@siib.ac.in>

Fri, Aug 12, 2022 at 12:23  
PM

To: Ajay Kumar Setia <ajay.kumar.setia@yara.com>

Cc: Anubhav Khanna <anubhav.khanna@yara.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Ajay Sir,

***Greeting of the day!***

This is in reference to the discussion with Anubhav Sir.

Please find below the details for Webinar.

**Date:13th Aug 2022**

**Time: 5:00 PM to 6:00 PM**

**Topic: Skills required to pursue a career in the Agri-Input Industry.**

**Link: [Click here to join the meeting](#)**

In case of any queries and further requirements, please feel free to contact the undersigned.

Regards,

Aishwarya Awasarmol, 8446326466

Kubendiran Baktharatchagan, 9952656398

Corporate Relations and Placement Cell

Symbiosis Institute of International Business (SIIB)

A: Hinjewadi, Pune - 411057, Maharashtra P:020-22944457

W: [www.siib.ac.in](http://www.siib.ac.in) E: [placements@siib.ac.in](mailto:placements@siib.ac.in)

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**Ajay Kumar Setia** <ajay.kumar.setia@yara.com>

Fri, Aug 12, 2022 at 1:43 PM

To: "SIIB: Placements" <placements@siib.ac.in>

Cc: Anubhav Khanna <anubhav.khanna@yara.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Thanks Aishwarya,

Looking forward to an engaging session

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---

**SIIB: Placements** <placements@siib.ac.in>

Sat, Aug 13, 2022 at 11:29 AM

To: Ajay Kumar Setia <ajay.kumar.setia@yara.com>

Cc: Anubhav Khanna <anubhav.khanna@yara.com>, "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>

Dear Ajay Sir,

***Greetings of the day!***

This in reference to the webinar session that has been rescheduled.

Please find below the updated details:

**Date: 14th Aug 2022**

**Time: 11:00 AM to 12:00 PM**

**Topic: Skills required to pursue a career in the Agri-Input Industry.**

**Link: [Click here to join the meeting](#)**

In case of any queries and further requirements, please feel free to contact the undersigned.

**Regards,**

**Aishwarya Awasarmol, 8446326466**

**Kubendiran Baktharatchagan, 9952656398**

**Corporate Relations and Placement Cell**

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[Quoted text hidden]

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**Ajay Kumar Setia** <[ajay.kumar.setia@yara.com](mailto:ajay.kumar.setia@yara.com)>

Sat, Aug 13, 2022 at 11:54 AM

To: "SIIB: Placements" <[placements@siib.ac.in](mailto:placements@siib.ac.in)>

Cc: Anubhav Khanna <[anubhav.khanna@yara.com](mailto:anubhav.khanna@yara.com)>, "Dr. Asmita Chitnis" <[director@siib.ac.in](mailto:director@siib.ac.in)>, Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>

Thanks a lot.

Regards

Ajay

**From:** SIIB: Placements <[placements@siib.ac.in](mailto:placements@siib.ac.in)>

**Sent:** Saturday, August 13, 2022 11:30 AM

**To:** Ajay Kumar Setia <[ajay.kumar.setia@yara.com](mailto:ajay.kumar.setia@yara.com)>

**Cc:** Anubhav Khanna <[anubhav.khanna@yara.com](mailto:anubhav.khanna@yara.com)>; Dr. Asmita Chitnis <[director@siib.ac.in](mailto:director@siib.ac.in)>; Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>

**Subject:** Re: Webinar Invitation || Yara International & SIIB

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[Quoted text hidden]

Akanksha E8/14/22, 1:8/14/22, 1:1m 51s Akanksha.E Attendee  
Raghav Bar 1/1/70, 5:38/14/22, 11:15:14 AM Raghav.Bar Attendee  
Raghav Bar 1/1/70, 5:38/14/22, 11:15:14 AM Raghav.Bar Attendee  
Raghav Bar 8/14/22, 1:8/14/22, 1:1h 8m 11s Raghav.Bar Attendee

***Webinar on "Skills required to pursue a career in the Agri-Input Industry"***

***Speaker's Name & Designation: Mr. Ajay Setia, North (AGM Sales), Yara International***

***Attendees- Agri Business Batch 2021-23, 2022-24***

***Microsoft Teams | August 14 ,2022| 11:00 am – 12:00 am| Participants- 100+***

On the 14th of August 2022, the students of MBA Agri Business Batch 2021-23, 2022-24 attended a Webinar by Mr. Ajay Setia, North (AGM Sales), Yara International. The topic for the session was "Skills required to pursue a career in the Agri-Input Industry".

Mr. Ajay started the session with a brief introduction about the company Yara International sharing its Vision, Mission and Values with the students. Mr. Setia then initiated a discussion to analyze the student's perspective on "What are skills and how are they acquired?". Explaining the definition, he mentioned three significant contributors of skill in a person's life, namely "Education", "On Job Training", and "Life Experiences". Moving further, Mr. Ajay pointed out some critical skills essential for success which included "Effective Communication", "Adaptability", "Data/Information Handling", "Multi-tasking", "Critical thinking", "Teamworking", "Innovation", and "Team Management". He elaborated on each skill set by first discussing it with the students, followed by a thorough analysis.

The webinar ended with an interactive question and answer session.

**Feedback:**

- 1) " The session was very informative, and we got a lot of insights on the skills essential for a career in the Agri input sector. The session was very interactive, and we cleared our doubts regarding the skills and Agri input sector."  
DSK Varun, MBA AB Batch 2022-24
- 2) "It was a very insightful session, and we learnt about the different skills to work in the Agri -Input Industry. This would help us in improving our personality."  
Shivam Chauhan, MBA AB 2022-24

**Overall Feedback:**

The session gave a detailed understanding of the skillsets required and expected in a corporate environment. The interaction helped the student clear their doubts and get a better overview of the skillsets they need to work upon.

Photos:

YARA

Knowledge grows

Skill required to pursue a career in the Agri- Input industry.

Ajay Setia  
14th August 2022

Critical Thinking

CRITICAL THINKING

problem - thinking - solution

CRITICAL THINKING

Problem Thinking Reasoning Analyzing Evaluating Problem Solving Decision Making Solution

Ajay Kumar Setia

85

Ajay Kumar Setia

Studentrelati...

Meeting now

Participants

Ajay Kumar Setia

Kishanya Anandh

Kajalme Kancha

Studentrelati... (External)

Abhinav D (External)

Karan Kulkarni (External)

S Tharsh (External)

250004000\_8a... (External)

Aakasha Nagre (External)

Abhishek Kataria (External)

Abhishek Shukla (External)

Abhishek Tumbhare (External)

SIIB



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## Invitation for Grooming Workshop

4 messages

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**Anuja Zanzad** <officer@siib.ac.in>

Mon, Feb 13, 2023 at 3:32 PM

To: banger.sandesh@gmail.com

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Abhinav Janardanan <abhinav.janardanan2022@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Mr. Sandesh

### **Greetings!**

Please refer to our conversation.

Every year, pre-placement activities are conducted as a grooming process to prepare the candidate to enter the corporate world. We are glad to inform you that as a part of this process, a workshop series is planned for the batch of 2022-24. Through this exercise, we expect students to acquire the desired skill set and sharpen various aspects such as communication skills, subject knowledge, individual strengths & weaknesses, accountability, etc.

We are happy to invite you to SIIB for a workshop and would request you to accept the invitation.

### **Topic- Financial Statement Analysis**

### **Audience- Finance batch (2022-24)**

Kindly let us know your preferred date and time to schedule the same.

[@Abhinav Janardanan](#) will further coordinate with you.

Please feel free to call the undersigned if you need any help.

Regards

Anuja Zanzad

Officer - Corporate Relations and Placement Cell

Symbiosis Institute of International Business (SIIB)

a: Hinjewadi, Pune - 411 057, Maharashtra

p: 020 - 22944450 m: 88881 58481 

w: [www.siib.ac.in](http://www.siib.ac.in) e: [placements@siib.ac.in](mailto:placements@siib.ac.in), [officer@siib.ac.in](mailto:officer@siib.ac.in),



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**Sandesh Banger** <banger.sandesh@gmail.com> Mon, Feb 13, 2023 at 6:17 PM  
To: Anuja Zanzad <officer@siib.ac.in>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Abhinav Janardanan <abhinav.janardanan2022@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Hello Anuja Ma'am

Thanks for the invite. We can schedule 4 hours of workshop spread over 2 days i.e. 2 hours each day. Next week, it will be possible for me to do the same between Mon to Wed (i.e. 20th Feb to 22nd Feb) - preferably before 4 pm. Let me know if it works for you.

Regards,  
Sandesh Banger  
7057610485  
[Quoted text hidden]

---

**Anuja Zanzad** <officer@siib.ac.in> Tue, Feb 14, 2023 at 12:34 PM  
To: Sandesh Banger <banger.sandesh@gmail.com>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Abhinav Janardanan <abhinav.janardanan2022@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Sir

We can schedule these sessions on 21st & 22nd Feb from 8.45 am to 10.45 am on both days.

Kindly confirm your availability.

[Quoted text hidden]  
[Quoted text hidden]

---

**Sandesh Banger** <banger.sandesh@gmail.com> Tue, Feb 14, 2023 at 12:48 PM  
To: Anuja Zanzad <officer@siib.ac.in>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Abhinav Janardanan <abhinav.janardanan2022@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Yes, I'll be there. Thanks  
[Quoted text hidden]

## **SIIB Guest Lecture on 17th August, 2022 by Mr. Sandesh Banger**

### **SIIB Guest Lecture by Mr. Sandesh Banger**

**Attendees: Batch 2021-23 (Finance)**

**Room 302, SIIB Academic Block | 17<sup>th</sup> August | 2:00-5:00 PM | Participants – 40+**

On 17th August, 2022, the students of MBA –IB (Batch of 2021-2023, Finance) attended the guest lecture by Mr. Sandesh Banger. The speaker initiated the discussion by introducing the topic, Mergers and Acquisition. After that, he explained the basics of Valuation like book value, market value, liquidation value, fair value, and intrinsic value. The participants got valuable insights into different types of Valuation.

Mr. Banger continued to speak about the valuation of Zomato, and how different models can be justified in Start-up scenarios, and various roles in consulting which require this proficiency. The other valuation methods used in the market, such as Asset Bank Valuation, Income-based Valuation, and Market-based Valuation, were also explained to him. Mr. Banger emphasized the fact that the Asset-based Valuation method is now obsolete. Next, he mentioned the accounting equation and how it is relevant to the concept of Valuation.

Further, the problems about loan value were explained by Mr. Banger to the students, and the workshop ended with solving exercises on Mergers and Acquisitions for discounted cash flow model, comparable Analysis and precedent statements analysis. The students of Finance, Batch 2021-23, found the session to be highly informative and engaging.

Feedback:

1) "The workshop was fascinating, which gave us real-life insights into the topic of Mergers and Acquisition, Valuation and its types."

-Aditya Purohit, International Business, Batch 2021-2023

2) "The concepts taught were amazing and clear. We got an idea of how companies are valued on a real-time basis, that included some challenging start-ups Valuation as well."

-Anisheel Kashyap, International Business, Batch 2021-2023

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**Re: FMLI Inner Circle Workshop - How to Become a Derivatives Trader in Investment Banks & Brokerage**

5 messages

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**Anuja Zanzad** <officer@siib.ac.in>

Wed, Sep 21, 2022 at 2:59 PM

To: samir@fmli.uk

Cc: "Dr. Asmita Chitnis" &lt;director@siib.ac.in&gt;, Roshni Pardeshi &lt;assistant.placement@siib.ac.in&gt;

Dear Sir

We are pleased to welcome you to campus for the workshop. As we are amidst academic activities and campus placements, the available slot for your workshop is Saturday, 24th Sep. 2022. Both senior & junior batches will attend the workshop. Kindly confirm if the below-mentioned slot works for you.

Saturday, 24th Sep. 2022

Time- 11:00 AM- 1:00 PM

A line of acknowledgment shall be appreciated.

Regards

**Anuja Zanzad****Officer - Corporate Relations and Placement Cell**

Symbiosis Institute of International Business (SIIB)

a: Hinjewadi, Pune - 411 057, Maharashtra

p: 020 - 22944450 m: 88881 58481 w: [www.siib.ac.in](http://www.siib.ac.in) e: [placements@siib.ac.in](mailto:placements@siib.ac.in), [officer@siib.ac.in](mailto:officer@siib.ac.in),On Wed, Sep 21, 2022 at 2:31 PM <[samir@fmli.uk](mailto:samir@fmli.uk)> wrote:

Thanks.

While we are on this, I would like to offer an in person Workshop on Employability for Financial Markey Students. I am doing this with various colleges and want to do with SIIB as well.

Thanks &amp; Regards,

Samir Jayaswal

Founder,

Financial Market Leadership Insights (UK) Ltd – [www.FMLI.UK](http://www.FMLI.UK)

Kemp House,

[160 City Road,](#)

[London EC1V 2NX](#)

[United Kingdom](#)

Contacts - +91-9594511110 (India & Asia) & +41-775081385 (US & EU)

**From:** Anuja Zanzad <[officer@siib.ac.in](mailto:officer@siib.ac.in)>

**Sent:** Wednesday, September 21, 2022 2:24 PM

**To:** [samir@fml.i.uk](mailto:samir@fml.i.uk)

**Subject:** Re: FMLI Inner Circle Workshop - How to Become a Derivatives Trader in Investment Banks & Brokerage

Thanks for the mail. I will circulate with the batch.

Regards

Anuja Zanzad  
Officer - Corporate Relations and Placement Cell  
Symbiosis Institute of International Business (SIIB)

a: Hinjewadi, Pune - 411 057, Maharashtra

p: 020 - 22944450 m: 88881 58481 

w: [www.siib.ac.in](http://www.siib.ac.in) e: [placements@siib.ac.in](mailto:placements@siib.ac.in), [officer@siib.ac.in](mailto:officer@siib.ac.in),

On Wed, Sep 21, 2022 at 1:44 PM <[samir@fmli.uk](mailto:samir@fmli.uk)> wrote:

Hi Anuja Zanzad,

FMLI Inner Circle Community & Financial Derivatives Engineering Institute is hosting a Discussion on Sunday 10 am on '**How to Become a Derivatives Trader in Investment Banks & Brokerages.**'

Zoom Webinar Code is - [868 9913 9651](https://us02web.zoom.us/j/86899139651)

Joining Link is - <https://us02web.zoom.us/j/86899139651>

Please share with your classmates & friends who may be interested.

Some Important Points –

1. If you have still not joined our WhatsApp group for quick communication, please join us here – <https://chat.whatsapp.com/B8GkWWXi4cc5NGQ63x3uVN>
2. Also Join & Participate in FMLI Inner Circle Community on LikeMinds App using this link - <https://collabmates.app.link/NTn0TWzaUzb> or this invite code: 917981.
3. If you are a Member of Finance Club and want us to do some Free Employability Workshops in your college, please sent me a WhatsApp message.

We do a lot of Free Sessions on Core Topics of Financial Markets and Employability. And also share a lot of reading material and books.

To understand the upgrade FMLI can bring to your life, visit our website [www.fmli.uk](http://www.fmli.uk)

Thanks, and see you at the session!

Thanks & Regards,

Samir Jayaswal

Founder,

Financial Market Leadership Insights (UK) Ltd – [www.FMLI.UK](http://www.FMLI.UK)

Kemp House,

[160 City Road.](#)

[London EC1V 2NX](#)

[United Kingdom](#)

Contacts - +91-9594511110 (India & Asia) & +41-775081385 (US & EU)



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**samir@fmli.uk** <samir@fmli.uk> Wed, Sep 21, 2022 at 4:06 PM  
To: Anuja Zanzad <officer@siib.ac.in>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Yes we can do...this Saturday I am in Pune itself.

[Quoted text hidden]

---

**Anuja Zanzad** <officer@siib.ac.in> Wed, Sep 21, 2022 at 4:08 PM  
To: samir@fmli.uk  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, Nitika Aggarwal <nitika.aggarwal2021@siib.ac.in>

Dear Sir

Thank you for the confirmation.

Nitika marked in the mail, will further coordinate with you.

[Quoted text hidden]

[Quoted text hidden]

---

**samir@fmli.uk** <samir@fmli.uk> Thu, Sep 22, 2022 at 3:27 PM  
To: Anuja Zanzad <officer@siib.ac.in>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>, Nitika Aggarwal <nitika.aggarwal2021@siib.ac.in>

Hi Nitika,

Please call me or share your number, I wanted to coordinate for this workshop.

[Quoted text hidden]

---

**Nitika Aggarwal** <nitika.aggarwal2021@siib.ac.in> Thu, Sep 22, 2022 at 3:39 PM  
To: samir@fmli.uk



Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, Anuja Zanzad <officer@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Samir Sir,

Greetings of the day!

I tried reaching out to you on this number +91-9594511110 (India & Asia) but couldn't connect.

Hence, I request you to connect with me on the below-mentioned number:  
+91-7982899054

Thanks & Regards,  
Nitika Aggarwal  
Member, Corporate Relations & Placement cell  
SIIB

[Quoted text hidden]

## ***Workshop on Employability in Financial Markets***

***SIIB Auditorium / October 01, 2022 / 10:45 AM –12:00 PM / MBA International Business Batch (Finance) 2021-23, Batch 2022-24 / Participants - 100+***

On October 01, 2021, the students of Batch 2021-2023 and 2022-24 (Finance), attended a workshop by **Mr. Samir Jayaswal** (*Co-Founder at SSBA Innovations Private Limited*). Mr. Jayaswal started the session by sharing his background and interest in Computer Science, from which he graduated. He spoke about his keen interest in Financial Markets and their importance to every MBA student, especially those specialising in Finance. He shared his venture- Financial Markets Leadership Institute.

Mr. Jayaswal provided real-life examples which helped the students understand the benefits and necessity of having accurate information and being mindful of the field. He described the financial derivatives job profiles available in the industry. The sectors covered include Investment Banking, Equity Research, Treasury & Dealing Room, Merchant Banking, Portfolio & Asset Management, Broker Terminals & Arbitrage, and Sales & Relationship Management. The session involved Mr. Jayaswal talking about the financial market structure for a better understanding by the attendees of the domain.

He emphasised how job-seekers need proper knowledge about derivatives that require psychology, mindset & bias, deal structuring & analysis skills, hedging techniques, position, margining & clearing, settlement, accounting, and compliance with financial markets. Students can do specific certifications and courses to enhance their knowledge; as Mr. Jayaswal mentioned, "To finish first, you have to first, finish."

Mr. Jayaswal also focused on what skills are essential in the field of Finance and how students could prepare themselves for the interviews. He advised the students on the strategy of cracking the interviews by developing stories and creating a unique narrative that included their purpose in life and accurate and acceptable analysis of their strengths and weaknesses. The experiences of Mr. Jayaswal in his journey were insightful and helped the students navigate their path to a successful career in the Financial Markets.

### **Key Takeaways:**

*"Mr. Jayaswal was extremely informative and gave the students an overview of the Financial Derivates Markets and the skills that the job profile is looking for. The attendees thoroughly enjoyed the workshop, which was an eye-opener for all the students."*

*- Shakti Singh Tomar, MBA-IB (2022-24)*

*"In today's world, having the right skill is extremely important, and the session briefed the students about what all skills are of paramount importance to get a job that a job-seeker is looking for. The techniques that Mr. Jayaswal mentioned would be extremely beneficial for the students."*

*- Danesh Watchmaker, MBA-IB (2021-23)*

**Pictures:**



**Mr. Jayaswal briefing the students about the career prospects in the field of Financial Derivatives.**

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## Invitation for Workshop

6 messages

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**Anuja Zanzad** <officer@siib.ac.in>

Fri, Jul 29, 2022 at 12:25 PM

To: Sujit Padhy <sujit.padhy@symtronicsindia.com>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Sir

Thank you for connecting over a short call a while ago. We are happy to invite you to SIIB for a workshop for the HR batch 2021-23. Through this exercise, we expect students to acquire the desired skill set and sharpen various aspects such as communication skills, subject knowledge, individual strengths & weaknesses, accountability, etc.

Please find below some of the topics and let me know which one you will be covering and the time required.

Skills relevant to Human Capital Consulting
Human Resources Trends
Role of HR in Mergers and Acquisitions
Future of Human Resources
Change Management in HR
Diversity, Equity and Inclusion (DEI)
Technology in Human Resources

Available Slot-

Any Saturday in August (11:00-1:00), 2nd August (2:00-4:00)

Kindly confirm at the earliest possible so that we can book a slot.

Regards

**Anuja Zanzad**

**Officer - Corporate Relations and Placement Cell**

Symbiosis Institute of International Business (SIIB)

a: Hinjewadi, Pune - 411 057, Maharashtra

p: 020 - 22944450 m: 88881 58481 

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**sujit padhy** <sujit.padhy@symtronicsindia.com> Thu, Aug 4, 2022 at 6:58 PM  
To: Anuja Zanzad <officer@siib.ac.in>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Anuja,

Thank you for sharing the invitation for the workshop. As discussed, I can do a work shop on 17<sup>th</sup> September 2022-Saturday on the topic "**Skills relevant to Human Capital Consulting**". I will send a different mailer for the arrangements to be made for the workshop.

Waiting for your confirmation

Regards,

Sujit Padhy

[Quoted text hidden]

---

**Anuja Zanzad** <officer@siib.ac.in> Fri, Aug 5, 2022 at 9:21 AM  
To: sujit padhy <sujit.padhy@symtronicsindia.com>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Noted with thanks.

[Quoted text hidden]

[Quoted text hidden]

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**sujit padhy** <sujit.padhy@symtronicsindia.com> Sat, Aug 27, 2022 at 6:12 PM  
To: Anuja Zanzad <officer@siib.ac.in>

Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Anuja,

As discussed, please change the topic to "Diversity, Equity and Inclusion (DEI)". The date and time remain unchanged.

Regards,

Sujit Padhy

**From:** sujit padhy [mailto:[sujit.padhy@symtronicsindia.com](mailto:sujit.padhy@symtronicsindia.com)]

**Sent:** 04 August 2022 18:59

**To:** 'Anuja Zanzad'

**Cc:** 'Dr. Asmita Chitnis'; 'PlacementSIIB Pune'; 'Roshni Pardeshi'

**Subject:** RE: Invitation for Workshop

Dear Anuja,

Thank you for sharing the invitation for the workshop. As discussed, I can do a work shop on 17<sup>th</sup> September 2022-Saturday on the topic "**Skills relevant to Human Capital Consulting**". I will send a different mailer for the arrangements to be made for the workshop.

Waiting for your confirmation

Regards,

Sujit Padhy

**From:** Anuja Zanzad [mailto:[officer@siib.ac.in](mailto:officer@siib.ac.in)]

**Sent:** 29 July 2022 12:26

**To:** Sujit Padhy  
**Cc:** Dr. Asmita Chitnis; PlacementSIIB Pune; Roshni Pardeshi  
**Subject:** Invitation for Workshop

Dear Sir

[Quoted text hidden]

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**Anuja Zanzad** <officer@siib.ac.in> Mon, Aug 29, 2022 at 12:50 PM  
To: sujit padhy <sujit.padhy@symtronicsindia.com>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Noted with thanks.

[Quoted text hidden]

[Quoted text hidden]

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**sujit padhy** <sujit.padhy@symtronicsindia.com> Mon, Oct 3, 2022 at 12:47 PM  
To: Anuja Zanzad <officer@siib.ac.in>  
Cc: "Dr. Asmita Chitnis" <director@siib.ac.in>, PlacementSIIB Pune <placements@siib.ac.in>, Roshni Pardeshi <assistant.placement@siib.ac.in>

Dear Anuja,

It was a good interaction on last Saturday during my work shop on Diversity & Inclusion. It would have been better to have more students in the session. Kindly let me know, if students have any questions on the topic.

Thank you once again for giving me the opportunity to share my knowledge with the students.

Regards,

Sujit Padhy

From: Anuja Zanzad [mailto:[officer@siib.ac.in](mailto:officer@siib.ac.in)]  
Sent: 29 July 2022 12:26  
To: Sujit Padhy  
Cc: Dr. Asmita Chitnis; PlacementSIIB Pune; Roshni Pardeshi  
Subject: Invitation for Workshop

Dear Sir

Thank you for connecting over a short call a while ago. We are happy to invite you to SIIB for a workshop for the HR batch 2021-23. Through this exercise, we expect students to acquire the desired skill set and sharpen various aspects such as communication skills, subject knowledge, individual strengths & weaknesses, accountability, etc.

Please find below some of the topics and let me know which one you will be covering and the time required.

Skills relevant to Human Capital Consulting

Human Resources Trends

Role of HR in Mergers and Acquisitions

Future of Human Resources

Change Management in HR

Diversity, Equity and Inclusion (DEI)

Technology in Human Resources

Available Slot-

Any Saturday in August (11:00-1:00), 2nd August (2:00-4:00)

Kindly confirm at the earliest possible so that we can book a slot.

Regards



<https://drive.google.com/a/siib.ac.in/uc?id=1GDGuOwJhkBHCyPE7YaCoVmDZuwPlyg4m&export=download>

Anuja Zanzad  
Officer - Corporate Relations and Placement Cell  
Symbiosis Institute of International Business (SIIB)

a: Hinjewadi, Pune - 411 057, Maharashtra

p: 020 - 22944450 m: 88881 58481

<https://www.linkedin.com/in/anjua-zanzad-a3a6aa21/>

w: [www.s](http://www.s) <http://siib.ac.in/> [iib.ac.in](http://iib.ac.in) e: [placements@siib.ac.in](mailto:placements@siib.ac.in)  
[placements@siib.ac.in](mailto:placements@siib.ac.in), [officer@siib.ac.in](mailto:officer@siib.ac.in) [officer@siib.ac.in](mailto:officer@siib.ac.in),

[https://symbiosis.ac.in/images/symbiosis\\_50\\_year\\_logo2.png](https://symbiosis.ac.in/images/symbiosis_50_year_logo2.png)

[Quoted text hidden]

 **winmail.dat**  
10K

PRN	Name
21020241044	Shubham D. S. Bali
21020241063	Pranali Kamble
21020241144	Suruchi Nidhi
21020241078	Soumyadeep Mitra

## **Workshop on DEI by Mr. Sajit Padhy**

*MDP Room | October 1, 2022 | 11:30 AM – 1:30 PM |  
HR Batch 2021-23 | Participants – 6*

On 1st October 2022, the HR Batch of 2021-2023 attended a 'Diversity, Equity and Inclusion' workshop facilitated by Mr. Sujit Padhy, Head of Human Resources at Symtronics Automation Pvt Ltd.

Mr. Sujit Padhy initiated the workshop with a brief round of introductions and made the atmosphere comfortable for all attendees. He followed with a video on unconscious bias to create a basic understanding to the broad topic of Diversity, Equity and Inclusion. The message of this video was 'Make the Unconscious – Conscious'. He played a second video that highlighted the message of diversity in inclusion. Mr. Padhy asked all attendees to think of the topic from the perspective of a board member in a corporate meeting and understand the significance of DEI from an industry standpoint.

Mr. Padhy elaborated on the concept of DEI, focusing on its origin, meaning and types. He explained the correlation between employee engagement & DEI through an interactive diagrammatic representation. The area for EE & DEI to work depends on the job role, which is the intersection of organisation & individual goals and strategy. He made the session more interactive by explaining the concepts of expectation gaps through multiple activities. Mr. Padhy focused on diversity concepts which are further classified into internal, external, organisation and world-view diversity. He reiterated that diversity is a fact while inclusion is a choice and an attitude with equity ensuring everyone has access to the same possibilities. Mr. Padhy further stated the best practices and challenges to DEI in the current industry scenario.

The workshop ended with a interactive round of questions and answers.

### **Key takeaways:**

*"The workshop by Mr. Sujit Padhy was an eye-opener into the industrial practices of Diversity, Equity and Inclusion. He delivered greater insights into the concepts of DEI".*

*- Shubham Bali, MBA-IB (2021-23)*

*"Today's session on DEI was excellent. We were introduced to different aspects of DEI. Mr. Sujit Padhy made the entire session very interactive and informative."*

*- Suruchi Nidhi, MBA-IB (2021-23)*

Pictures:

